

RENE INDUSTRIES

Maximizing Uganda's Pharmaceutical Sector

With nearly 25 years of experience in the pharmaceutical sector, Rene Industries is looking to increase its capabilities in Uganda.

Rene is Uganda's leading pharmaceutical company and one of the most respected names across East Africa. Established in the 1990s as an importation and wholesale pharmacy, founders Rishi and Meera Vadodaria soon began to manufacture medicines, prompted by the country's high dependency on imports and the poor quality of many medicines available at that time. Today, the company manufactures over 125 medicines on the WHO Essential Medicines List, covering over 25 therapeutic ranges including antibiotics, analgesics, antifungals, antidiabetics, and much more.

Rene's products are trusted by medical institutions and patients across the region.

"We anticipate, understand, and respond to patients' needs by deploying our passionate marketing teams to increase awareness of our products," says Operations Director Khushboo Vadodaria. As Uganda continues to provide a stellar selection of



Khushboo Vadodaria,
Operations Director of Rene Industries
and Rishi Vadodaria,
Chairman and MD of Rene Industries

premium foreign investment opportunities, she explains how the company founded by her parents has grown into a large-scale organization employing over 600 Ugandans. "We invest in our employees and equip them with expertise to create a culture of commitment and collaboration. Our people are our greatest asset," she says.

Uganda's pharmaceutical sector is growing quickly. "We have several incentives in place, such as preferred procurement by the Uganda government and import restrictions on 35 molecules; this way, local manufacturers have an advantage and are protected. With EAC integration and harmonization, the opportunities for the pharmaceutical sector are vast on a regional level," says Vadodaria. Rene currently exports to Rwanda, Burundi, South Sudan, the Democratic Republic of Congo, Malawi, Zambia, and Tanzania, with other countries in the pipeline.

SPRINKTECH

Advancing the Potential of Uganda's Agriculture

Sprinktech provides climate-smart water and energy solutions for Uganda's communities.

As a source of livelihood for over 70% of the population, agriculture holds a revered place in Uganda's economy. The major challenge faced by the country's agricultural sector is that it is predominantly rain-fed. However, rainfall seasons have become increasingly irregular and unpredictable because of the effects of climate change. Sprinktech, one of the leading firms providing irrigation, water pumping, borehole, and solar power solutions across the country, is helping to ensure that Uganda makes the most of its rich and fertile land by advancing the performance of its agriculture.

"Irrigation ensures all-year production, with the utilization of energy from the sun," says Javan Mukundane, CEO of Sprinktech. "We are focused on three major segments: solar water pumping, solar irrigation, and solar power for production. We offer innovative solutions to help communities and households get access to clean water."

The firm collaborates with Ugandan government-backed organizations and international institutions, such as the German development agency GIZ, World Vision, and other NGOs, to provide potable water for communities. "We are working with NGOs to



Mr. Javan
Mukundane,
CEO of
SPRINKTECH

provide clean water and irrigation systems across many parts of Uganda. This has been instrumental in improving livelihoods," says Mukundane. Sprinktech plans to expand its presence to DRC and other East African countries in the next five years and to manufacture and assemble an increasing share of the products it currently imports from overseas.

As a close ally of the communities it serves, corporate social responsibility is at the heart of Sprinktech's operations. "We carry out various CSR initiatives. We recently partnered with a local NGO to drill and install a solar-powered production borehole for a community in Northern Uganda, supporting the distribution of clean water to more than 2,000 people," Mukundane says.

With a strong vision to utilize solar power for agriculture and production, Sprinktech is creating awareness of its benefits among the population.

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